

## **CURRICULUM VITAE**

### **GARY M. GILLMAN**

B.A., B.C.L., LL.B., LL.M.  
Barrister & Solicitor

#### **BUSINESS ADDRESS:**

Gillman Professional Corporation  
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#### **SUMMARY OF QUALIFICATIONS:**

Highly experienced corporate and commercial lawyer, Ontario- and Quebec-qualified. Particular expertise in domestic and international corporate and commercial law including commercial transactions such as license, manufacturing, sales and distribution agreements; human resources law; competition law (including trade practices and marketing and advertising law); and other sophisticated matters. I hold a 1990~~s~~ LL.M. degree (with Distinction) in European Management and Employment Law from Leicester University in England which has enhanced my ability to understand international business transactions and structures.

#### **PROFESSIONAL ACCOMPLISHMENTS:**

Last year, we acquired a large United States distributor of wines and spirits as a client in addition to numerous Canadian breweries. Also, until May, 2011, I was retained, for almost 14 years, by Swiss-owned Ciba Specialty Chemicals Inc. to provide general advice to its Canadian affiliate in Mississauga, Ontario.

During my tenure with Ciba/BASF, which occupied approximately three full days during each week, I also handled all day-to-day personnel issues including preparation of employment agreements, review of dismissal arrangements, inter-country transfer agreements, preparation of human resources policies and other day-to-day personnel matters.

I approved all forms used for day-to-day sales activities and negotiated numerous complex sales, lease or loan agreements with major customers in the mining, forestry and petrochemical sectors. My work included assisting the company to respond to Requests for Proposal from municipalities for flocculant and other chemical products used to dewater municipal sewage and other waste products resulting from municipal sanitation and other purification activities.

**CORE SKILLS OF  
GARY GILLMAN:**

I have the perspective and core skills of an experienced in-house company lawyer. In addition, my practice has also focused on private corporate and commercial transactions (e.g., sales and mergers of corporations, shareholder agreements). I handle such matters for companies of various sizes. These skills complement and reinforce my skills as a quasi-in-house counsel.

**EDUCATION AND  
QUALIFICATIONS:**

**Master of Laws (LL.M. - Distinction)**

Faculty of Law

University of Leicester

England (July, 1995)

During a sabbatical from legal practice concluded in June, 1995, I completed a two year Master of Laws program at the Faculty of Law, University of Leicester, England in **European Management and Employment Law**. This program studied the establishment and operation of the European Single Market including its harmonization of laws program, competition law regime, employment law, and the Social Charter and Company Directives.

**Bachelor of Laws (LL.B.)**

Faculty of Law  
McGill University  
Montreal, Quebec (1975)

**Bachelor of Civil Law (B.C.L.)**

(Civil Law - Upper Second Class Honours)

Faculty of Law  
McGill University  
Montreal, Quebec (1974)

**Bachelor of Arts (B.A.)**

McGill University  
Montreal, Quebec (1971)

**PROFESSIONAL  
QUALIFICATIONS:**

Member in good standing of The Law Society of Upper Canada and external member of the Bar of the Province of Quebec.

**ADDITIONAL LANGUAGES:**

I possess substantial fluency in written and spoken French. This assisted my work with Ciba/BASF considerably.

**PROFESSIONAL  
EXPERIENCE FROM 1995:**

I am a partner in Gillman Professional Corporation, Barristers and Solicitors, which is comprised of myself and Libby Gillman who is my wife and partner in the legal practice. Previous to establishing Gillman Professional Corporation in 1995, I was a partner or employee of a number of nationally known law firms including Mackenzie Gervais (now Borden Ladner Gervais), Tilley, Carson & Findlay, and Blake, Cassels & Graydon.

**SELECTED WRITINGS:**

In the last year, I authored numerous in-depth articles on a variety of commercial law topics or issues of importance to most commercial corporations. These are annexed to our legal blog at [www.lawgill.com](http://www.lawgill.com). The most recent article deals with selected legal aspects of contract manufacturing (brewing) in Ontario. Also, I have authored numerous issues of Gillman Regulatory

Report, a business law and financial law newsletter. A recent example is Special Regulatory Report: Canadian Whisky. Earlier publications include:

Recent Changes to Competition Rules Affecting Distribution Agreements With EU Parties, published in the Summer, 2001 issue of *Canadian International Lawyer*.

EU Fundamental Human Rights: Implications for Business Firms, published in the Spring, 1999 issue of the Canadian Bar Association journal, *Canadian International Lawyer*.

The Effect of European Competition Law on Distribution and Licensing Agreements, published by The British Canadian Chamber of Trade and Commerce in the Summer, 1997 issue of their journal, *Connections*.

**PROFESSIONAL  
ASSOCIATIONS AND  
ACTIVITIES:**

Member in good standing of the Law Society of Upper Canada and the Quebec Bar.

Regular attendee at Canadian Bar Association and other professional conferences.

**REFERENCES:**

Available upon request from Canadian, American and U.K.-based senior company lawyers and law firms, including Eric Finkelman, the former General Counsel to Ciba Specialty Chemicals Canada Inc. and John Lynch, the former President of Ciba Specialty Chemicals Canada Inc.